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**Assignment - 1**  
**(Based on Unit I and Unit II)**  
**MCA-I Semester**

**Course Code: MCA 109      Course Name: Principles and Practices of Management**

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- Q 1. Explain the Concept of Business Ethics and Social Responsibility. "In Indian organization, the social responsibilities are more in theory than in practice." Do you agree with this statement? Explain.
- Q 2. "F. W. Taylor is said to be the father of scientific management and Henri Fayol, the father of principles of management." Explain this statement.
- Q 3. Akshit a sales person is asked to clinch a deal with a buyer and is allowed to give 10% discount by marketing manager. But finance department tells him not to offer more than 5% discount. Due to which Akshit is confused. Which principle of management is violated? Identify.
- Q 4. In Ashu limited Management and labour union entered into an agreement whereby workers have agreed to put in extra hours without any additional payment to revive the company out of loss. In return the management has promised to increase wages of the workers when this mission is accomplished but afterwards management refused to fulfill its commitment. Identify the principle of management violated by the management of Ashu Ltd.
- Q 5. In Tanya Ltd, there is discord among all the employees due which objectives are not realized and there is no coordination among employees. There is no mutual trust and belongingness among employees. So managers have to apply penalties on employees which further increases the inefficiency. What do you is wrong with above organization. Give your answer in respect to Principle of Fayol.
- Q 6. Company X Ltd. determined that standard output per worker per day is 10 units and those who made standard or more than standard will get Rs. 50 per unit and those below will get Rs. 40 per unit. Now an efficient worker making 11 units will get Rs.  $11 \times 50 =$  Rs. 550 per day whereas a worker who produces 9 units will get  $9 \times 40 =$  Rs. 360 per day. This example is concerned with one of the technique of scientific management whose objective is to encourage the inefficient workers to work harder. Identify the technique of scientific management theory.
- Q 7. Explain the concept of span of control/span of management. What factors influence the span of control in an organisation?

Q 8. "Whatever a manager does, he does through decision-making." Amplify the above statement and describe the different steps in the Process of decision making.